

9M & 3Q 2009 Results

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Agenda

- **Highlights**
- 3Q 2009 Group Results
- 3Q 2009 Business Lines Results
- Conclusion
- Appendices

Key Messages

- ☐ Confirmed profitability for the third consecutive quarter

- 3Q09 net profit of EUR 274 m vs 3Q08 net loss of EUR -1,544 m

- 9M09 net profit of EUR 808 m vs 9M08 net loss of EUR -723 m

- ☐ Aggregate profitability of core businesses improved

- Aggregate net profit of EUR 316 m in 3Q09 vs EUR -216 m in 3Q08

- ☐ Further significant improvement of group's liquidity

- Renewed access in 3Q09 to unsecured unguaranteed funding

- EUR 13 bn bonds & loans sold in 9M09

- Strong decrease of short term guaranteed funding

- ☐ Reduction of the negative AFS reserve by EUR 2.3 bn in 3Q09, EUR 4.7 bn in 9M09

- ☐ Tier 1 of 11.8% and Core Tier 1 of 10.8%

9M & 3Q 2009 Results

Highlights

(EUR m)	9M08	9M09
Income	3,805	4,712
Expenses	-2,942	-2,687
Gross operating income	863	2,025
Cost of risk & impairments	-1,866	-872
Pre-tax income	-1,003	1,153
Net income - Group share	-723	808

(EUR m)	3Q08	2Q09	3Q09
Income	315	1,640	1,369
Expenses	-1,055	-875	-916
Gross operating income	-740	765	453
Cost of risk & impairments	-1,083	-361	-102
Pre-tax income	-1,823	404	351
Net income - Group share	-1,544	283	274

- Three consecutive positive quarters in 9M09 totalling EUR 808 m vs a loss of EUR -723 m in 9M08
- 3Q09 net profit of EUR 274 m after EUR -1.5 bn loss in 3Q08
- 3Q09 revenue decline vs 2Q09 reflecting balance sheet deleverage, market normalisation, and lower atypical items
- 3Q09 expenses down by -10% yoy excluding FSA and restructuring charges*
- Low cost of risk, after significant provisioning efforts in previous quarters and EUR 59 m reversal of impairments

* EUR 49 m restructuring charges in 3Q08; EUR 16 m in 2Q09; EUR 39 m in 3Q09;

Core Businesses Results

Aggregate profitability of core businesses increases

P&L of Core Businesses*

(EUR m)	3Q08	2Q09	3Q09	% yoy	% qoq	9M08	9M09	% yoy
Income	1,025	1,286	1,312	28.0%	2.0%	3,817	3,802	-0.4%
Expenses	-869	-781	-784	-9.8%	0.4%	-2,489	-2,335	-6.2%
Gross operating income	156	505	528	x3.4	4.6%	1,328	1,467	10.5%
Cost of risk & impairments	-290	-188	-118	-59.3%	-37.2%	-366	-380	3.8%
Pre-tax income	-134	317	411	n.s.	29.7%	962	1,087	13.0%
Net income - Group share	-216	222	316	n.s.	42.3%	605	761	25.8%

- 9M09 performance showing good cost control, slightly lower risk charge and 26% increase in total net profit for PWB, RCB and AMS
- Aggregate net profit of core businesses is up by 42% qoq to EUR 316 m in 3Q09 compared to a loss of EUR 216 m in 3Q08

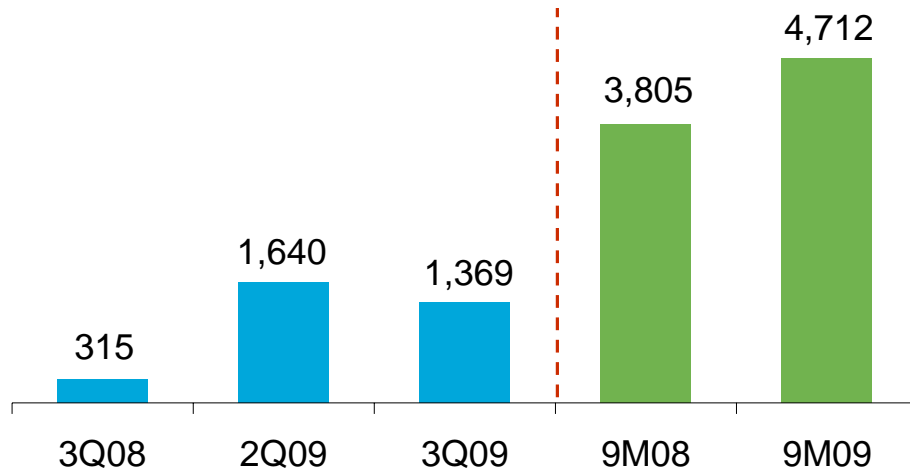
* Core Businesses = PWB + RCB + AMS

Focus on Revenues

Quarterly evolution of revenues mainly coming from Group Center

Evolution of Group revenues

EUR m

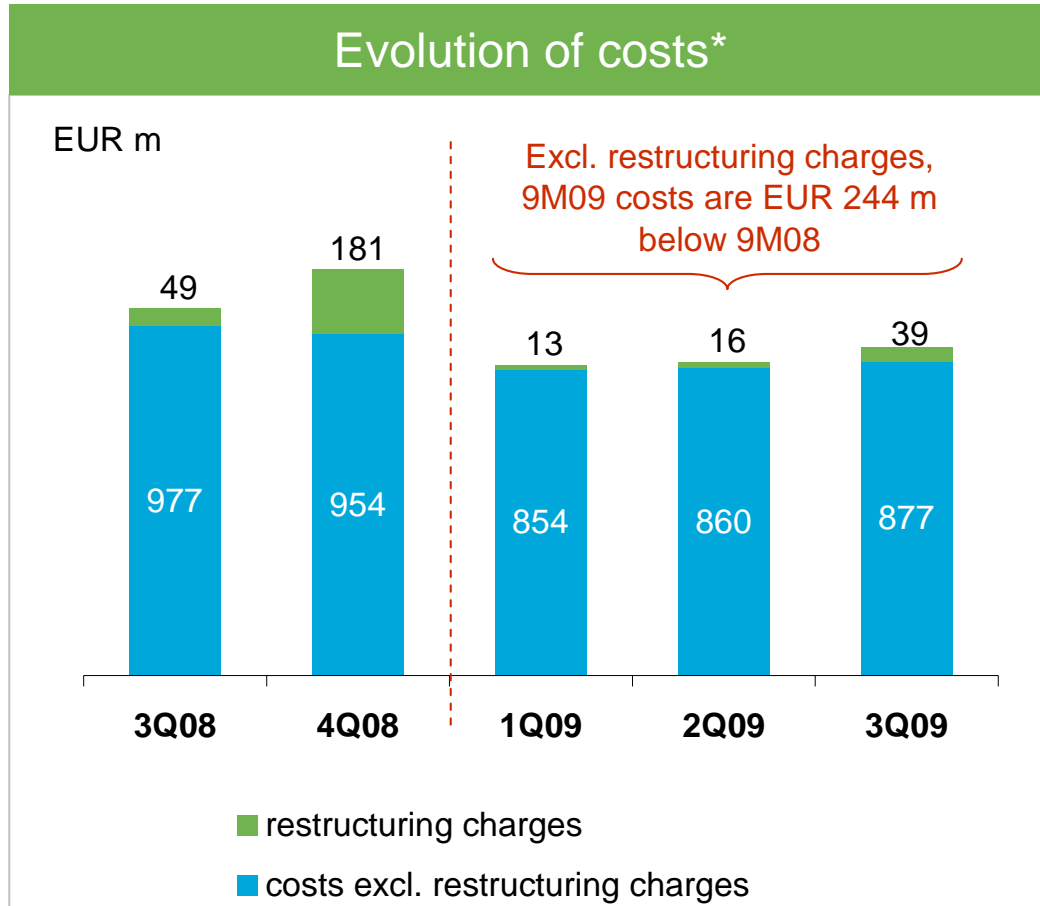


- 3Q09 revenues 17% below 2Q09, largely due to the Group Center (EUR 298 m quarterly decline)
- Group Center revenue decline reflects lower atypical items in 3Q09* and the natural loss of income related to the improvement of Dexia's liquidity situation and the financial market normalization

* vs. 2Q09 inflated by EUR 101 m positive adjustment on FSA Ins sale

Focus on Costs

Cost reduction program on track



- EUR 39 m restructuring charge in 3Q09 related to the measures announced on September 25, 2009
- Excluding restructuring charges, 3Q09 costs are down by 10% yoy
- 9M09 costs are EUR 244 m below the 9M08 level with significant efforts in:
 - PWB (-9% yoy)
 - Financial markets activities (-21% yoy)
 - Asset management (-13% yoy)
- EUR 600 m target for 2011 is confirmed

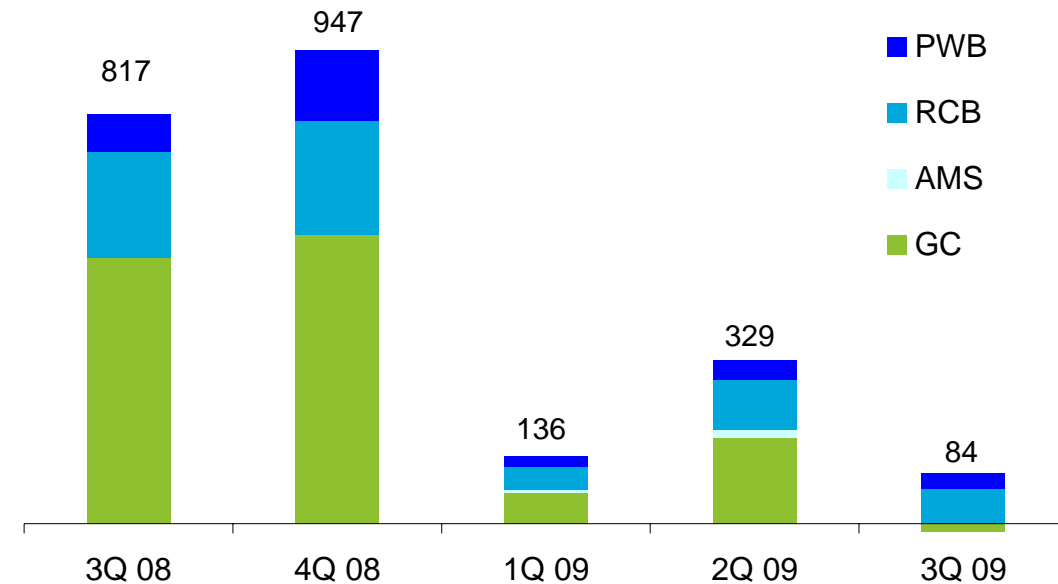
* Excluding FSA Insurance in 3Q08, 4Q08 and 1Q09

Focus on Cost of Risk

Low cost of risk in 3Q09

Cost of Risk for the Group*

EUR m



- Significant collective impairments in 2Q09 and at end 2008
- 3Q09 moderate risk charge in core businesses
 - PWB: 5 bps on average commitments
 - RCB: 75 bps on average loans
- EUR 59 m reversal of impairments in 3Q09 (including Icelandic banks and Lehman collaterals)

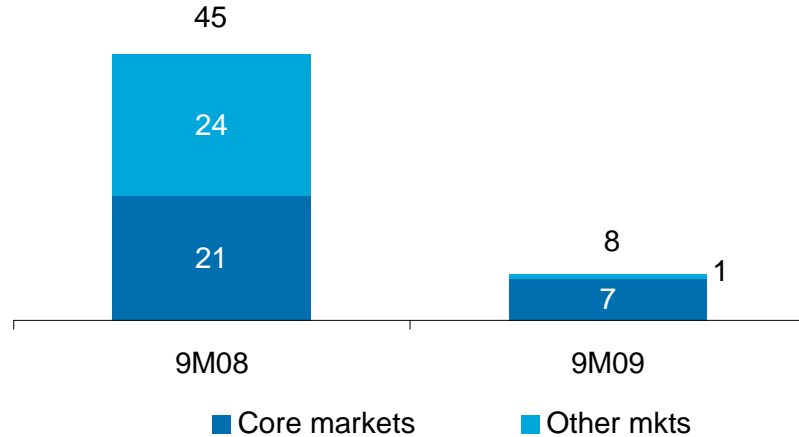
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Refocus on Core Client Franchises

Public & Wholesale Banking

Loan production

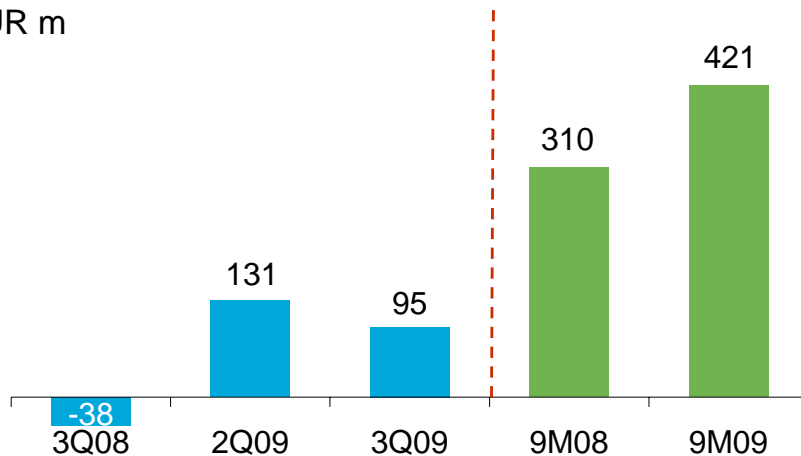
EUR bn



- Significant reduction of loan production in 9M09 in line with PWB's refocus on core markets
- Margins on new loans match Dexia's increase cost of funding
- Revenues decrease mitigated by cost reduction and by a low & stable risk charge
- Fundamentals of PWB remain solid
 - Low risk and capital consumption
 - Increasing public sector needs and recourse to Public Private Partnerships
 - Presence in core markets compatible with Dexia's covered bonds issuance capabilities

PWB Net income

EUR m

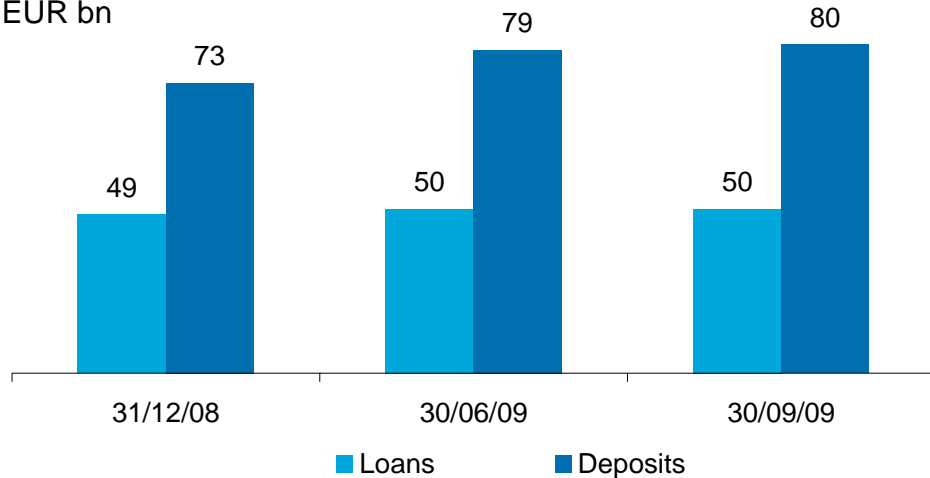


Refocus on Core Client Franchises

Retail & Commercial Banking

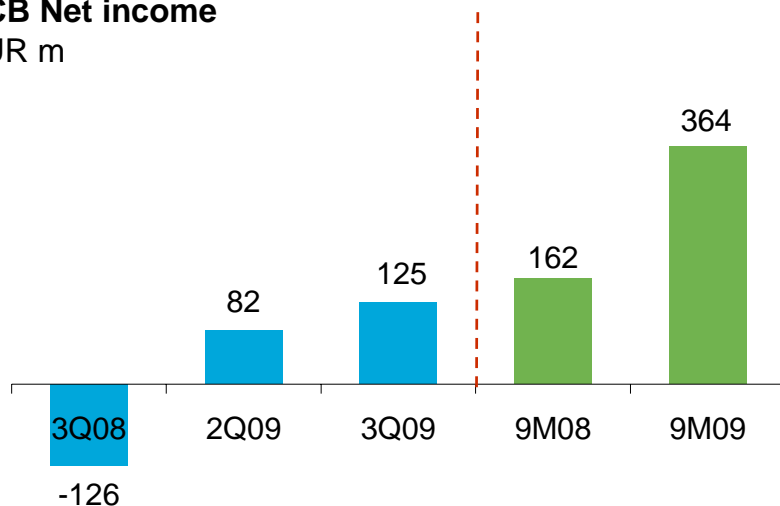
RCB activity

EUR bn



RCB Net income

EUR m

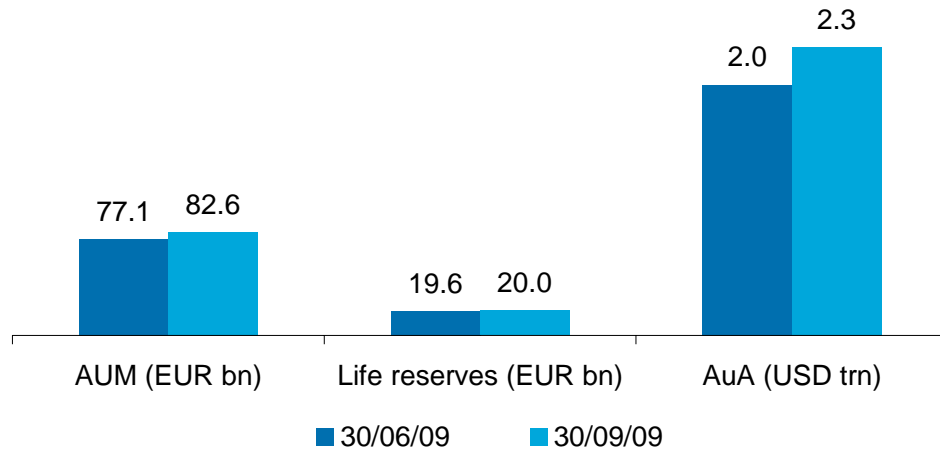


- EUR 7.3 bn increase in deposits YTD (EUR 1.5 bn in 3Q09), driven by Belgium and Turkey
- Turkey highlights:
 - Loan / Deposit ratio at 124% vs. 146% at end-2008
 - Number retail clients: +16% yoy at 2.7 m
- EUR 125 m net profit in 3Q09, increasing vs 2Q09 and 3Q08
- 9M09 net profit more than doubled vs 9M08
- Ongoing overhaul of distribution network and commercial approach in Belgium

Refocus on Core Client Franchises

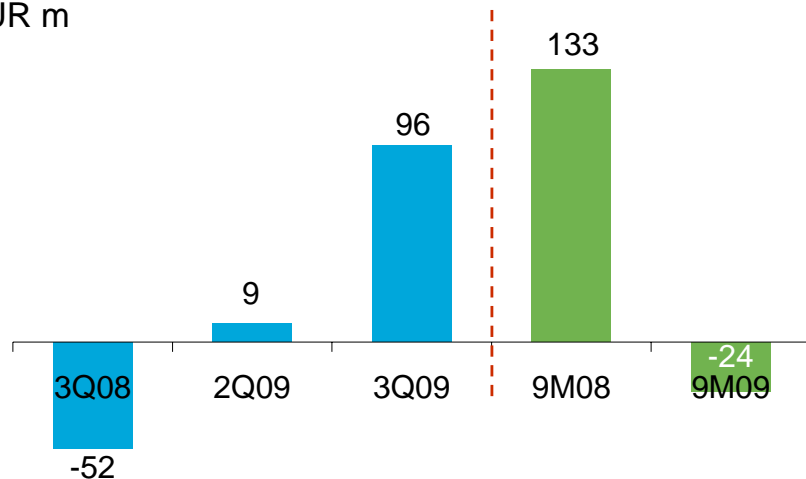
Asset Management & Services

Evolution of assets



AMS Net income

EUR m



Asset management

- Continued growth in AUM (+7% qoq)
- 24% quarterly rise in revenues driven by performance and management fees; continued strict cost control
- Ongoing simplification of product range and downsizing of international network

Insurance

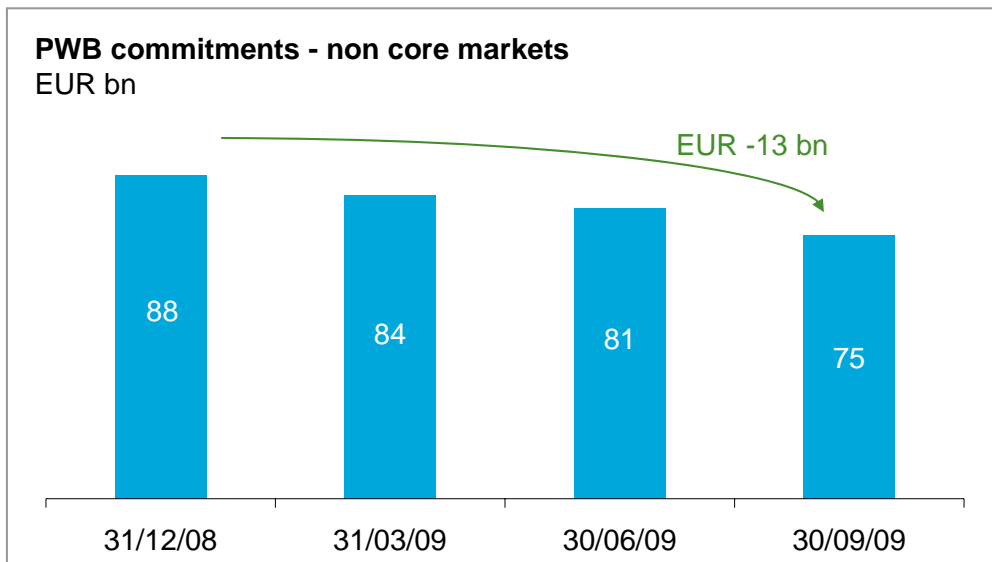
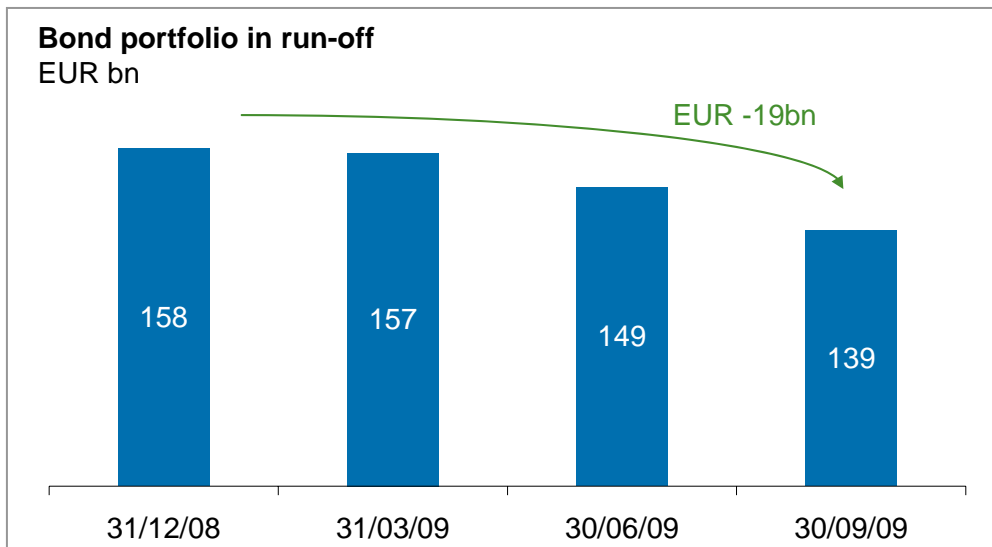
- Rebound in net income related to the non-recurrence of 2Q09 atypical items and a EUR 32 m one-off tax item
- Focus on costs and optimization of the group's insurance platforms

Investor services

- 14% increase in assets driven by equity markets rebound
- Key attention on cost control

Balance Sheet Deleverage

EUR 13 bn sales of bonds & loans in 9M09



□ EUR 19 bn reduction in bond portfolios in run-off in 9M09

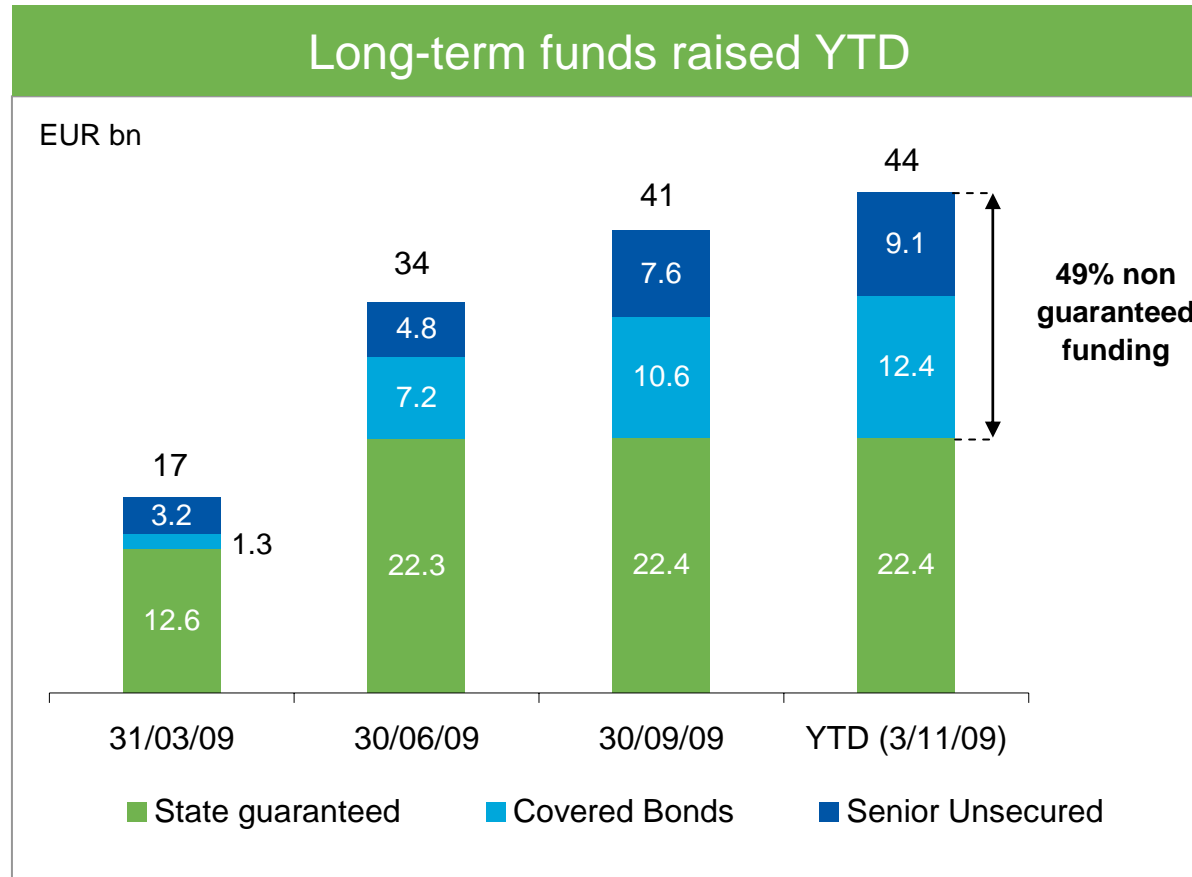
- EUR 11.3 bn net bond sales in 9M09, of which EUR 4.7 bn in 3Q09
- P&L impact of EUR -69 m in 9M09 of which EUR -43 m in 3Q09 before tax
- 49% of bonds sold are non repo and non ECB eligible, average maturity 4.5 years

□ EUR 13 bn reduction in PWB's non core markets exposure

- Sale of loans of EUR 1.6 bn in 9M09, of which EUR 0.7 bn in 3Q09
- US liquidity lines outstanding fell by close to USD 10 bn YTD
- P&L impact of EUR -35 m in 9M09 of which EUR -18 m in 3Q09 before tax

Improvement of Group's Liquidity

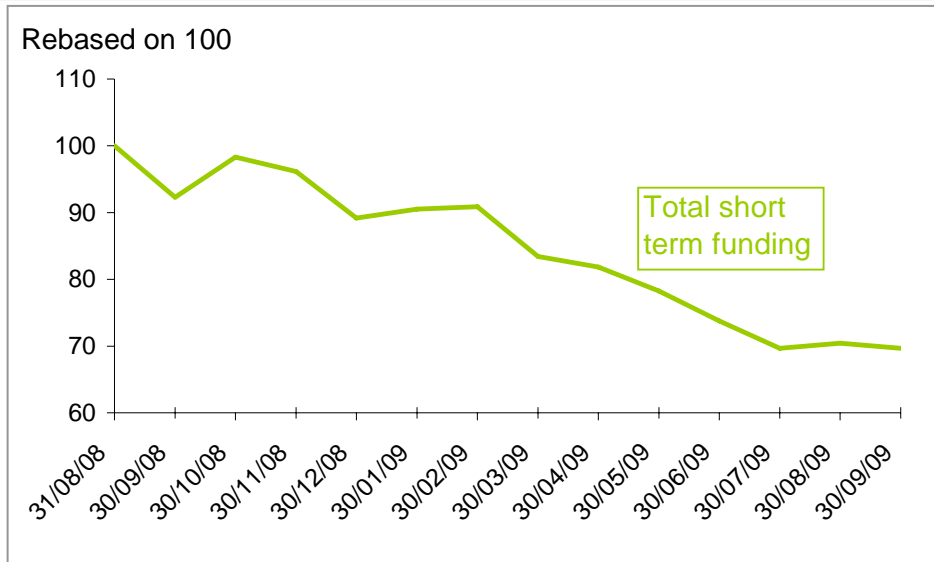
EUR 44 bn Long Term funds raised YTD



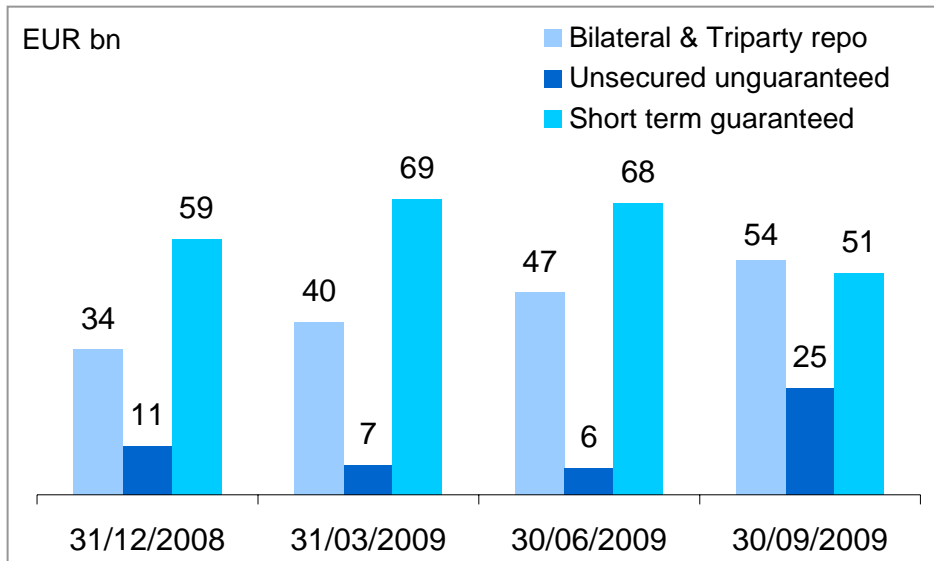
- No new government guaranteed benchmark issued since May 2009
- EUR 12.4 bn covered bonds issued, of which EUR 3.3 bn in 3Q09
 - 7-year EUR 1 bn *Obligations Foncières* in September at ms + 43bps, tapped in October at ms + 38 bps
 - 3-year EUR 0.5 bn *Lettres de Gage* in October at ms + 40 bps
- EUR 9.1 bn senior unsecured issued, of which EUR 2.8 bn in 3Q09
 - EUR 1 bn long 2-year floater issued in October at Euribor 3M + 95bps, below the cost of an equivalent guaranteed issue
- 49% of long term funding raised YTD is unguaranteed vs. 35% at end of June

Improvement of Group's Liquidity

Better Short Term liquidity profile



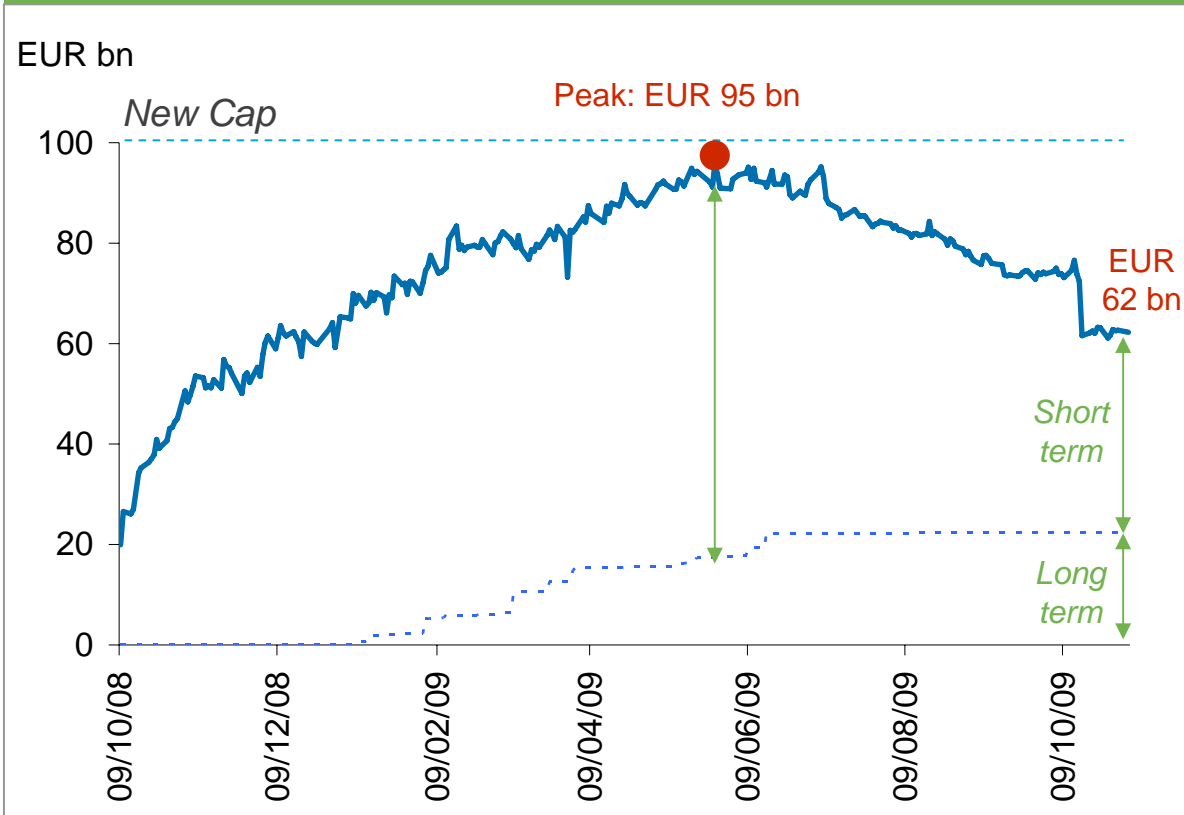
- Overall decrease of short term funding need
- Improvement of Short Term liquidity profile of the Group thanks to:
 - Access to repo funding, back to pre-crisis levels
 - Improved access to unsecured unguaranteed funds
 - Strong reduction of short term guaranteed funding



Improvement of Group's Liquidity

EUR 33 bn decrease of guaranteed debt vs. peak

Guaranteed debt outstandings



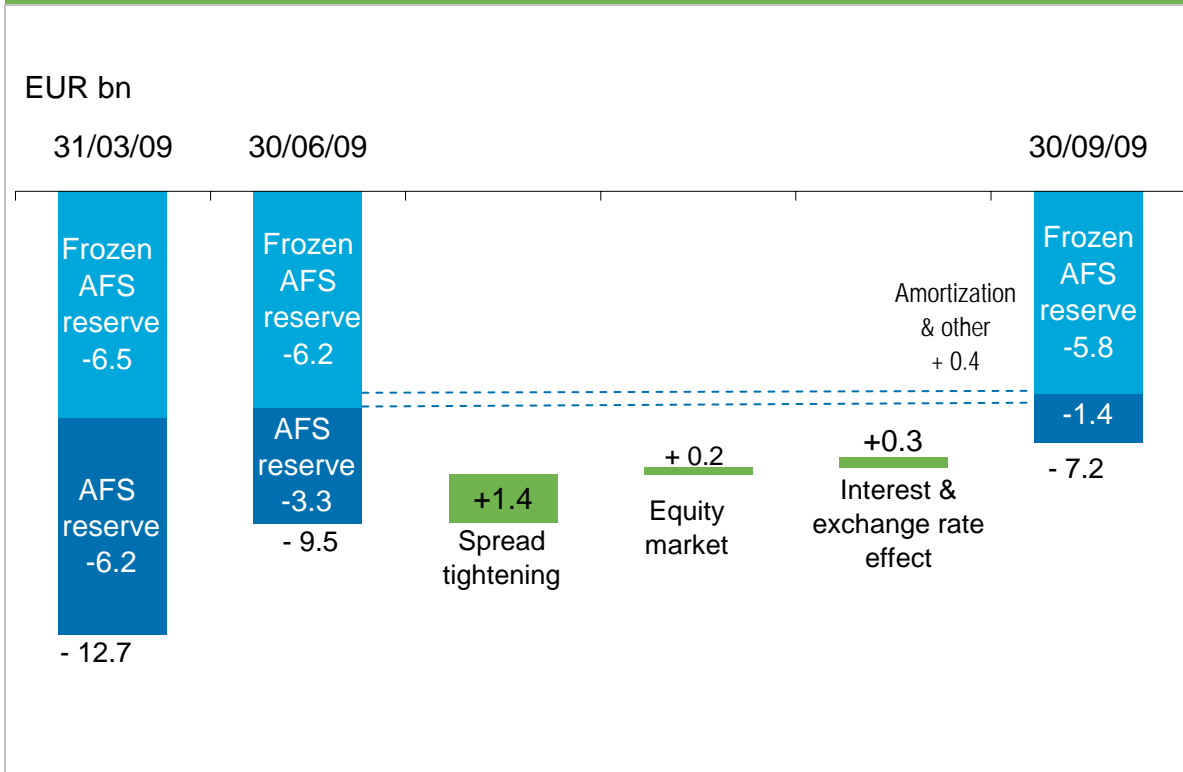
- Decrease of guaranteed debt outstandings
 - Orderly exit of contracts below 1 month from the guarantee on October 16th, 2009*
 - Currently EUR 33 bn down from a peak of EUR 95 bn in May 2009
 - Decrease largely coming from short term guaranteed funding
- State guarantee on funding renewed for 1 year until October 31st, 2010
 - Cap on guaranteed outstandings reduced from EUR 150 bn to EUR 100 bn
 - Maturity of guaranteed debt extended to a maximum of 4 years
- Extension authorized by the EU until end-February 2010

* On 16/10/2009, Dexia waived the benefit of the guarantee for all new contracts with a maturity below 1 month

AFS Reserve

EUR 2.3 bn reduction of negative AFS reserve

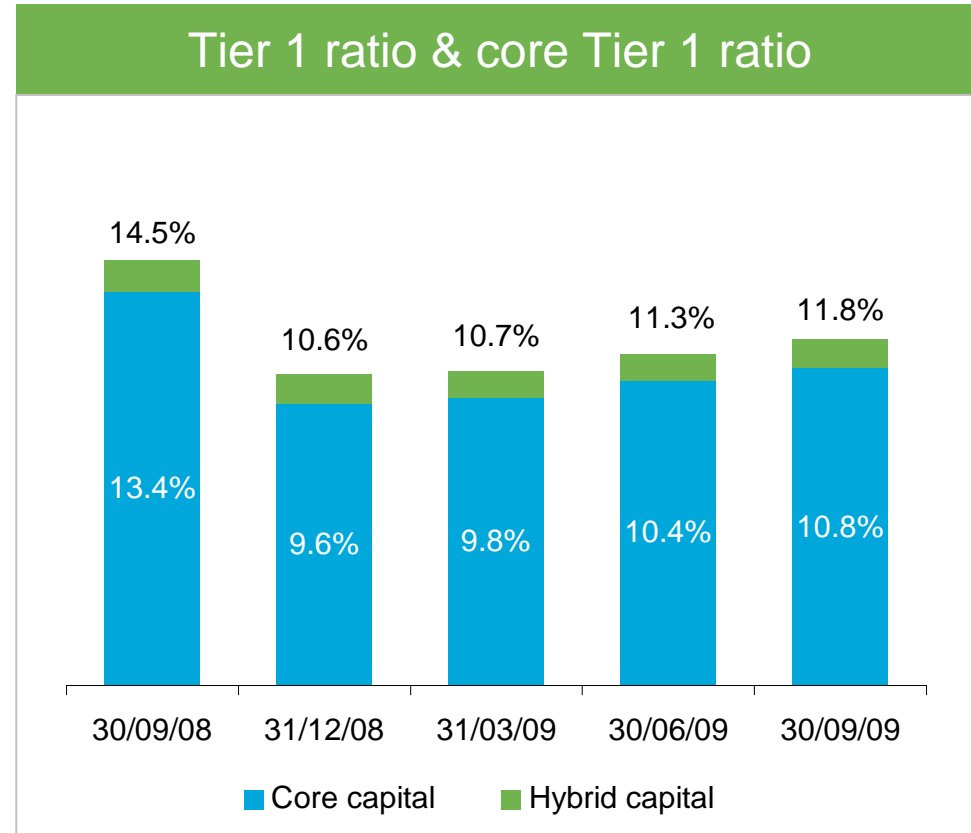
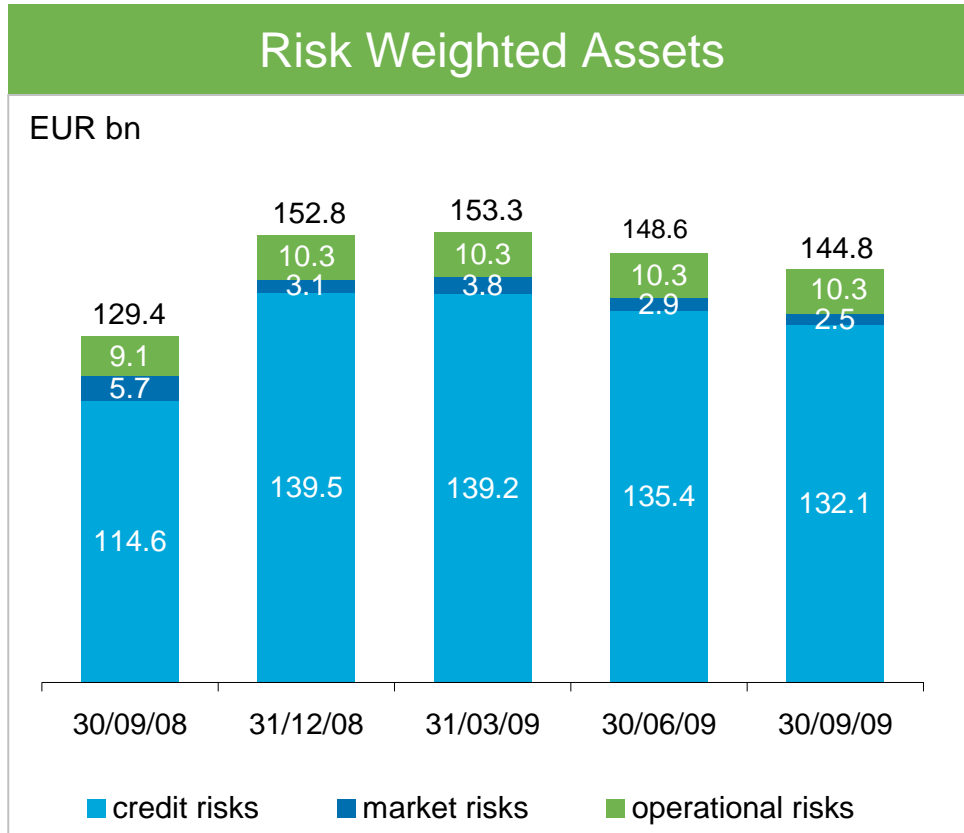
Evolution of AFS reserve



- Year to date, the negative AFS decreased by EUR 4.7 bn
- In 3Q09, the negative AFS reduction was EUR 2.3 bn, of which EUR 1.9 bn for the “non-frozen” part
- The non-frozen AFS benefited from EUR 1.4 bn spread tightening, mainly on Sovereigns, bank and covered bonds within the portfolio in run-off

Solvency

Tier 1 of 11.8%; Core Tier 1 of 10.8%



// Calculation assuming no dividend payment //

- The results of Dexia's restructuring plan are being discussed with the EC
- Amended State guarantee scheme on funding authorized by the EC until end of February 2010, subject to prior undertakings by Dexia (valid for the same 4 months)
 - No payments of dividends to the Group's external shareholders
 - No payment of discretionary coupons on Tier 1 and Upper Tier 2 issues and no exercise of calls on such issues
 - No acquisition of credit institutions, insurance companies or investment firms
- Common willingness of the EC, the States and Dexia to come to a final decision on State aid in the best possible timeframe

Conclusion

- Results on Dexia's restructuring plan are being delivered, with an acceleration over recent quarters
- The trend in revenues reflects a rapid improvement of the Group's liquidity as well as a normalisation of financial markets
- The Group will fully exit from the State guarantee on funding in October 2010 at the latest
- The profitability of core businesses improves:
 - PWB: profitability maintained at a good level
 - RCB: good operating performance, to be further enhanced thanks to the overhaul of the commercial approach in Belgium and Turkey's dynamism
 - AMS: significant rebound, already in 3Q09 results
- With this set of results and achievements, we look forward to pursuing an open and constructive discussion with the EC