



short term has no future



Morgan Stanley Conference

Rembert von Lowis, Member of the Management Board

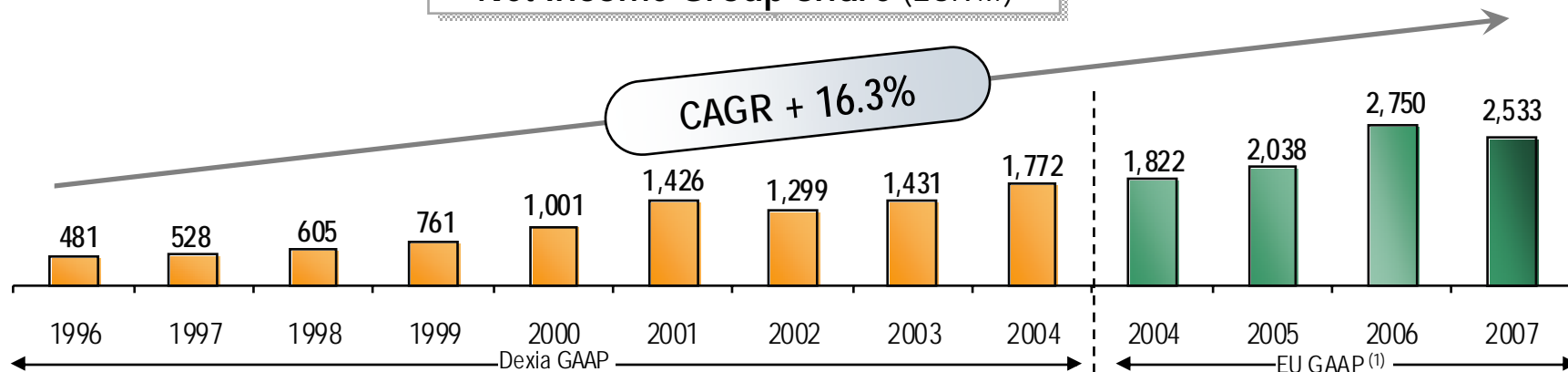
London, April 3rd, 2008

This presentation includes forward-looking statements and assumptions related to the possible evolutions of business environment in the next decade and beyond. By their very nature, statements contained in this document involve inherent risks and uncertainties, both general and specific, and risks exist that predictions, forecasts, projections and other forward-looking statements will not be achieved. We caution readers not to place undue reliance on these statements as a number of important factors could cause our actual results to differ materially from the beliefs, plans, objectives, expectations, anticipations, estimates and intentions expressed in such statements. In any event, such forward looking statements speak only as of the date on which they are made, and Dexia does not undertake any obligation to update or revise such statements as a result of new information, future events or otherwise.

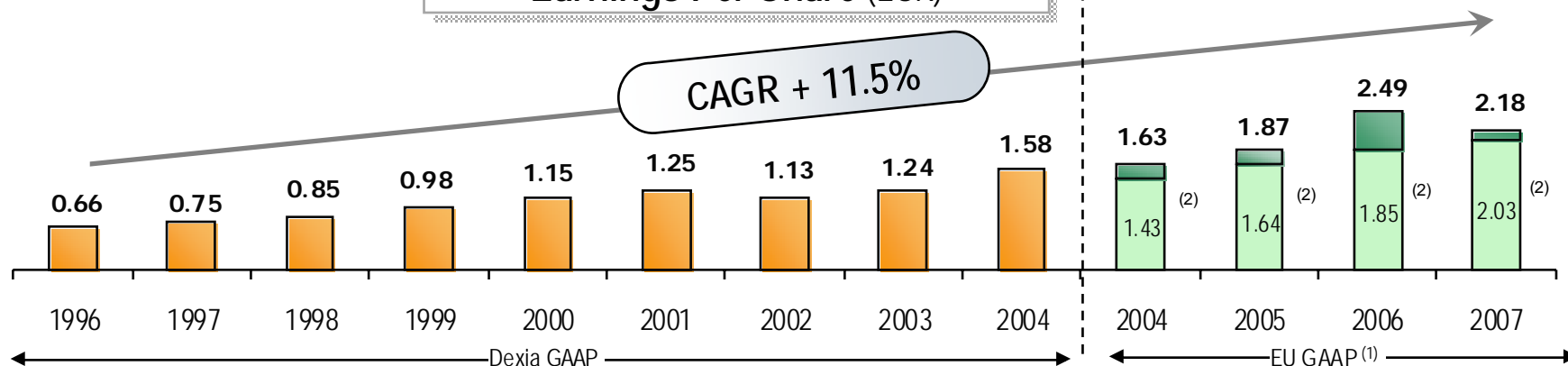
A Dynamic and Robust Growth

Dexia 1996-2007: a Robust Growth Story

Net Income Group share (EUR M)



Earnings Per Share (EUR)



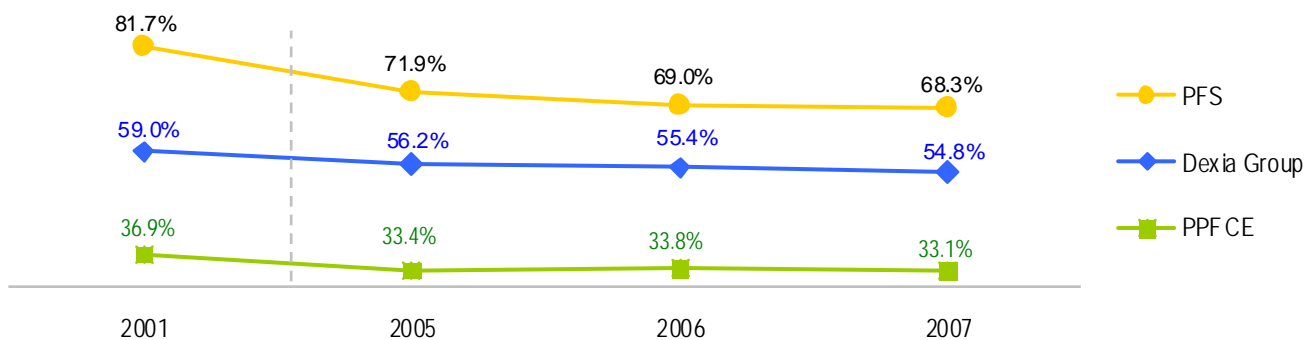
(1) IFRS as adopted by the EU

(2) Excluding non-operating items

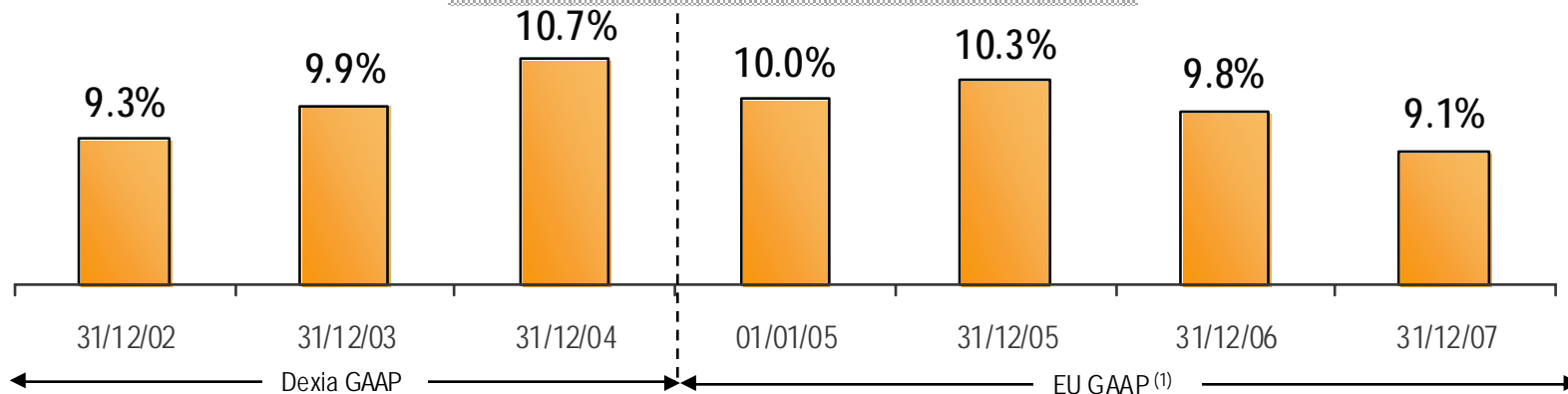
A Distinctive Business Model: low operating and solvency leverage

Dexia 1996-2007: a Robust Growth Story

Cost income ratio underlying



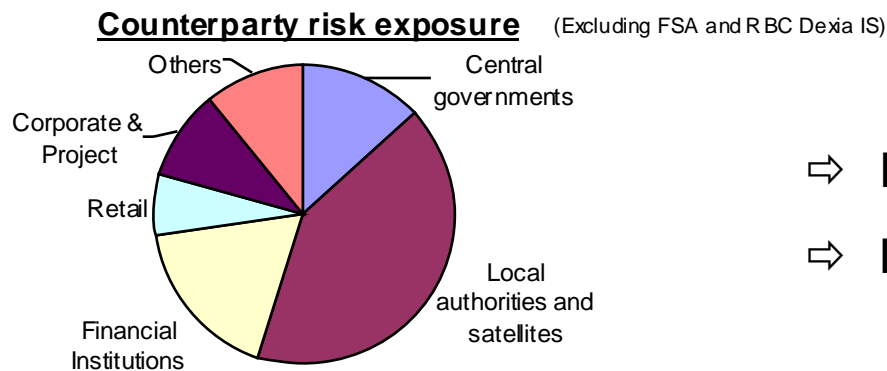
Tier 1 ratio



A Distinctive Business Model: very high quality of assets

Dexia 1996-2007: a Robust Growth Story

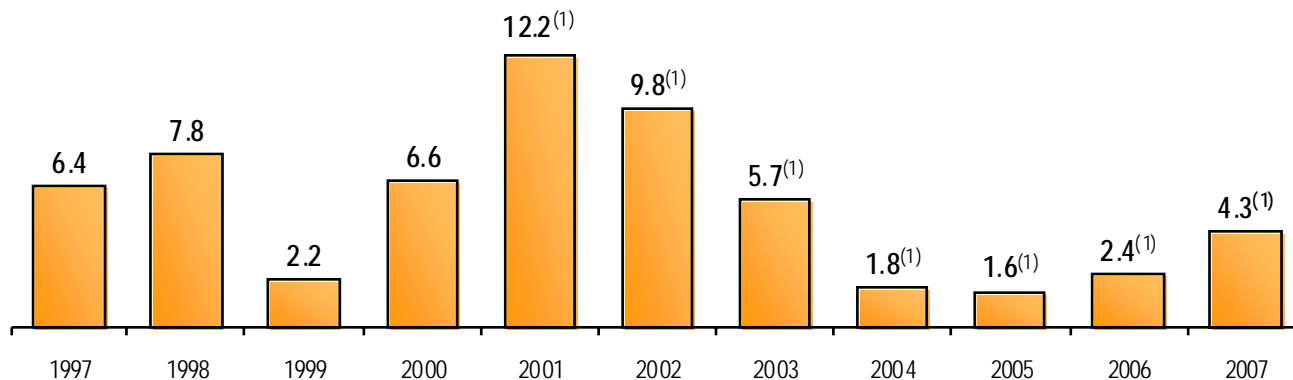
Quality of Assets



⇒ Easy access to liquidity

⇒ Low cost of risk

Cost of risk (Banking activities only – Basis points)



(1) Excluding impact of charges for Legio Lease at Dexia Bank Nederland

Dexia 1996-2007: a Robust Growth Story

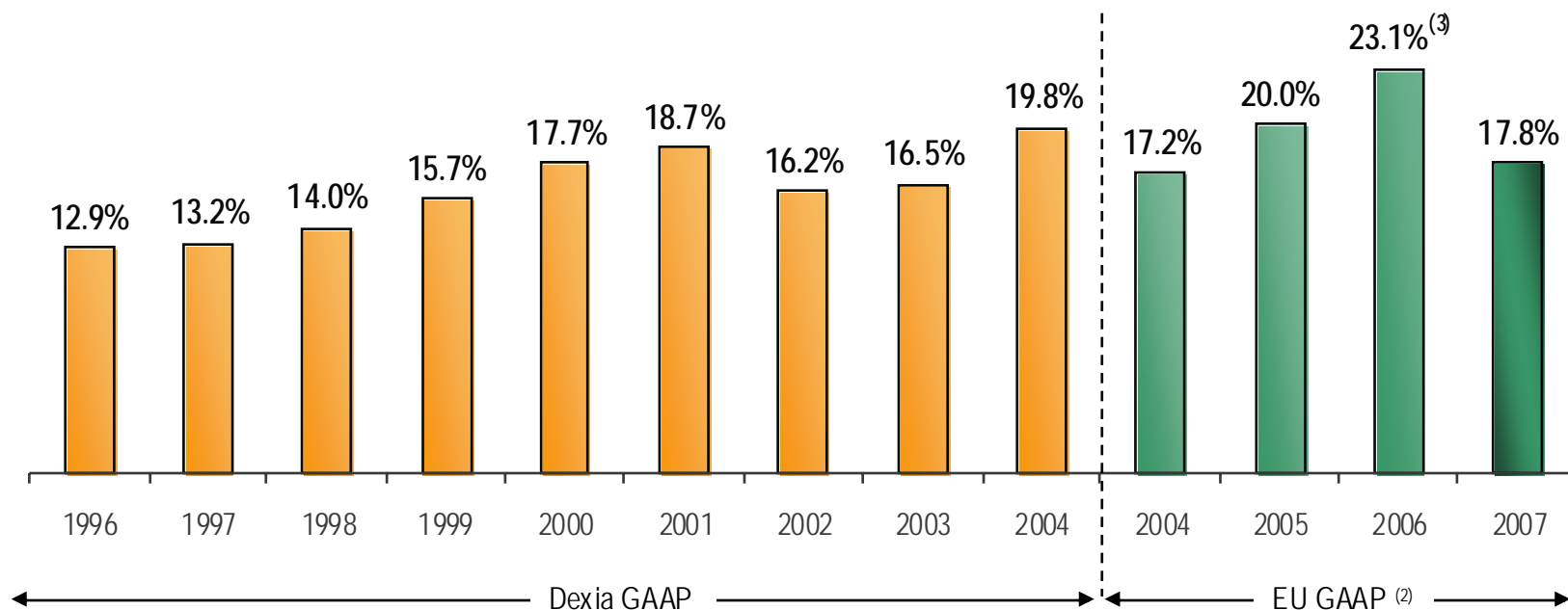
Credit rating of Dexia's main subsidiaries

	<i>S&P</i>	<i>Moody's</i>	<i>Fitch</i>
<i>Dexia Crédit Local</i>	<i>AA</i>	<i>Aa1</i>	<i>AA+</i>
<i>Dexia Bank Belgium</i>	<i>AA</i>	<i>Aa1</i>	<i>AA+</i>
<i>Dexia BIL</i>	<i>AA</i>	<i>Aa1</i>	<i>AA+</i>
<i>Dexia Municipal Agency</i>	<i>AAA</i>	<i>Aaa</i>	<i>AAA</i>
<i>FSA</i>	<i>AAA</i>	<i>Aaa</i>	<i>AAA</i>

Strong Returns on Capital

Dexia 1996-2007: a Robust Growth Story

Return on Core Equity ⁽¹⁾



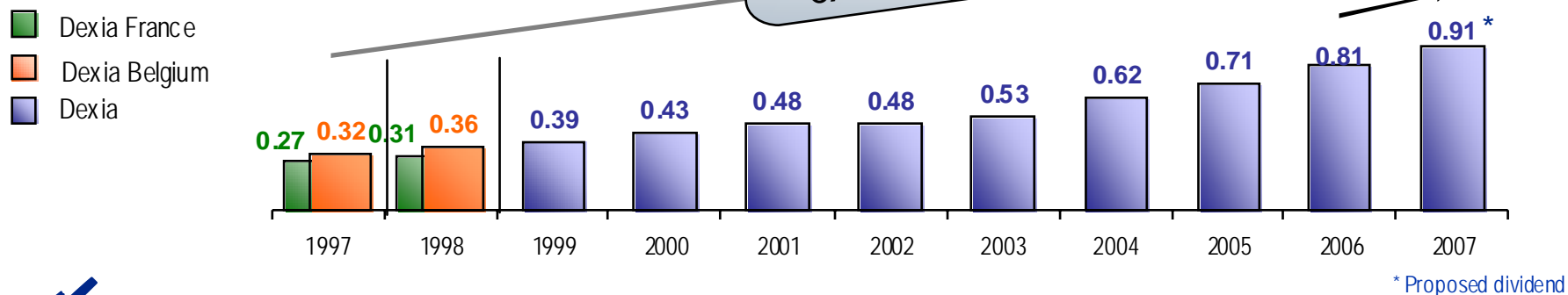
(1) Excluding AFS, CFH reserves and CTA

(2) IFRS as adopted by the EU

(3) Including important capital gains due to the creation of the JV Dexia RBC and the sale of BAN

Dexia 1996-2007: a Robust Growth Story

Gross dividend per share
(in EUR)



Dividend policy

- As evidenced in the past, a generous dividend policy is a core management objective

Excess capital

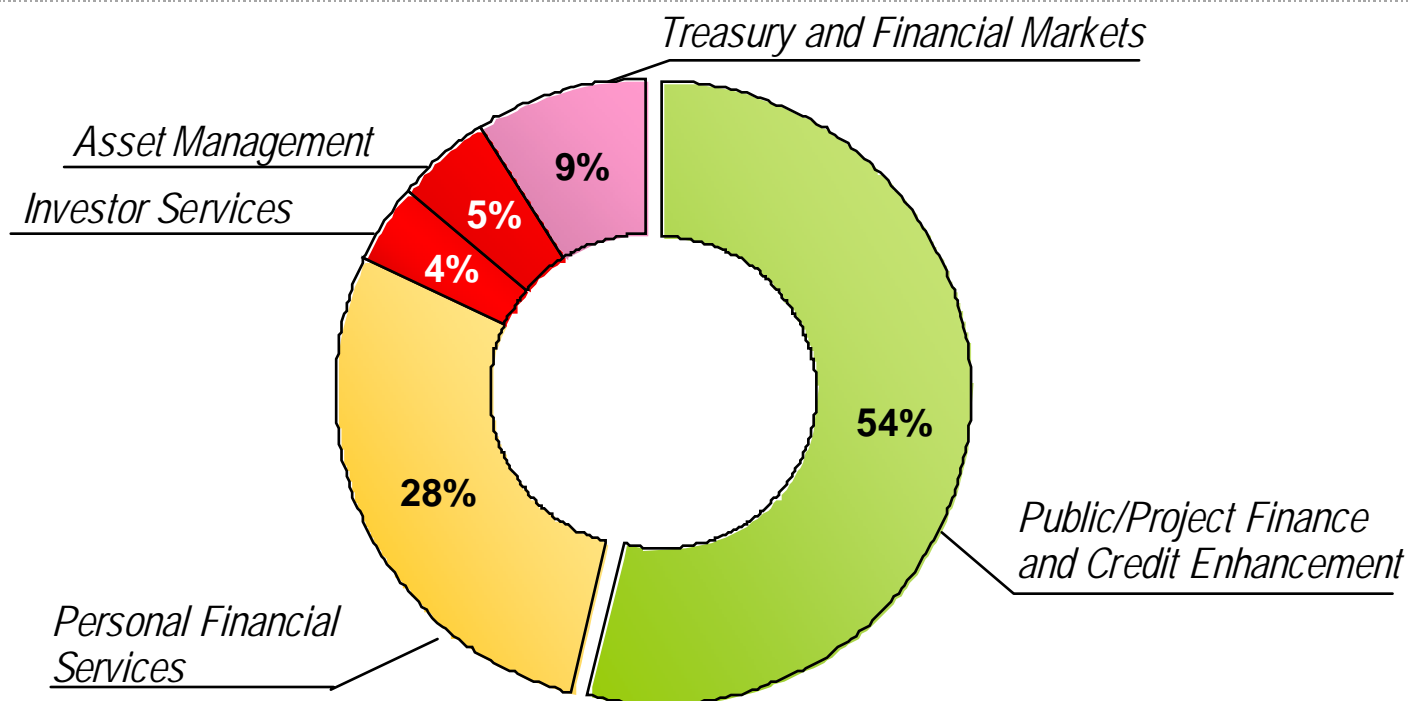
- Capital in excess of what is necessary to run the business (with the adequate level of Credit ratings and comfort) will be used to invest profitably in development projects, whether organic or external
- If there are no projects producing the required profitability, excess capital will be used for share buy back programs and/or exceptional dividends

Redeployment of capital towards high growth and best opportunities

- Stabilised CSP liquidity reserve portfolio and boosted Public Finance operations
- USD 0.5 bn Capital injection for FSA

2 Pillars: Public / Project Finance and Universal Banking Activities

Business portfolio : Segment contribution to net income - Group share ⁽¹⁾



Net income – Group share reported

FY 2007: EUR 2,533 M

(1) Excluding non-operating items and central assets

*Dexia will continue building
its long term future on two pillars*



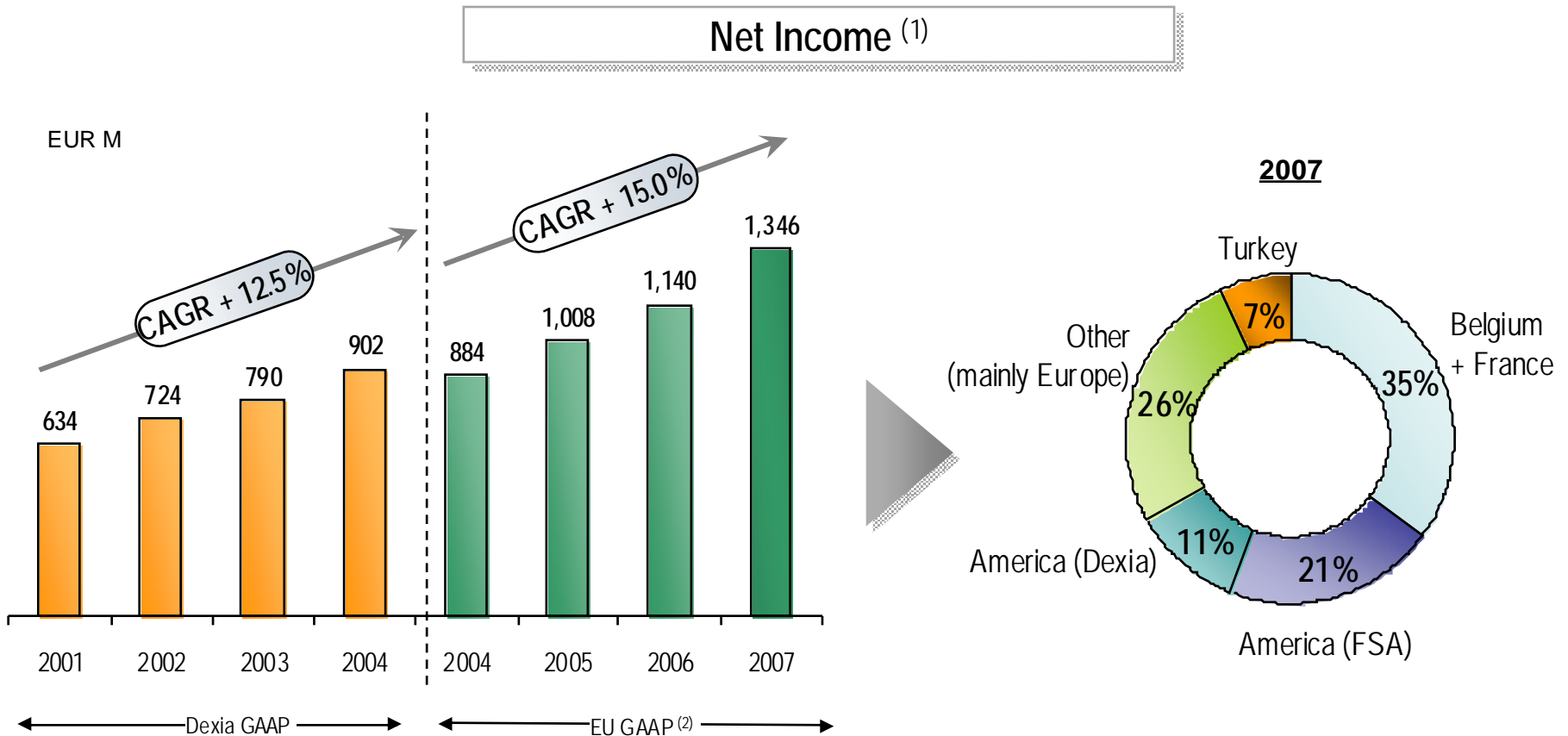
Public / Project Finance
& Credit Enhancement
on a **global scale**



Universal banking
on a **European scale**

Public Finance: Strong and Steady Earnings Growth

Public/Project Finance and Credit Enhancement



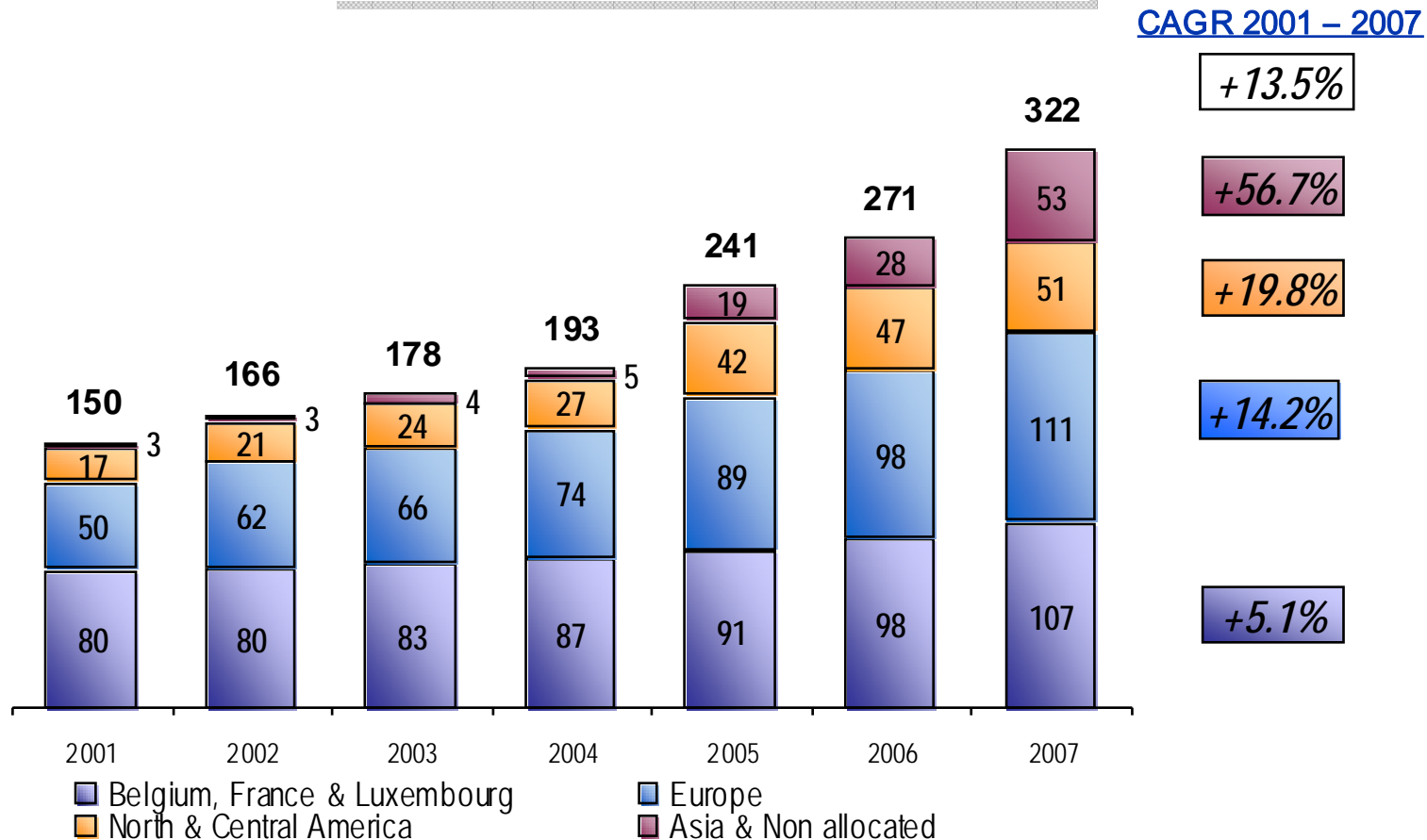
(1) Group share – excluding non-operating items

(2) IFRS as adopted by the EU

Dexia has Strongly Developed its Franchise Outside its Historic Markets

Public/Project Finance and Credit Enhancement

Long-term banking outstandings (EUR Bn)



A Vast and Predictable Market

Public/Project Finance and Credit Enhancement

Market with good long-term visibility

Local debt market 2005 - 2015 - 2025 (USD Bn)

- Increasing population and GDP
- Ageing population/
New demand for infrastructure
- Decentralization
- Increasing infrastructure needs in developing countries

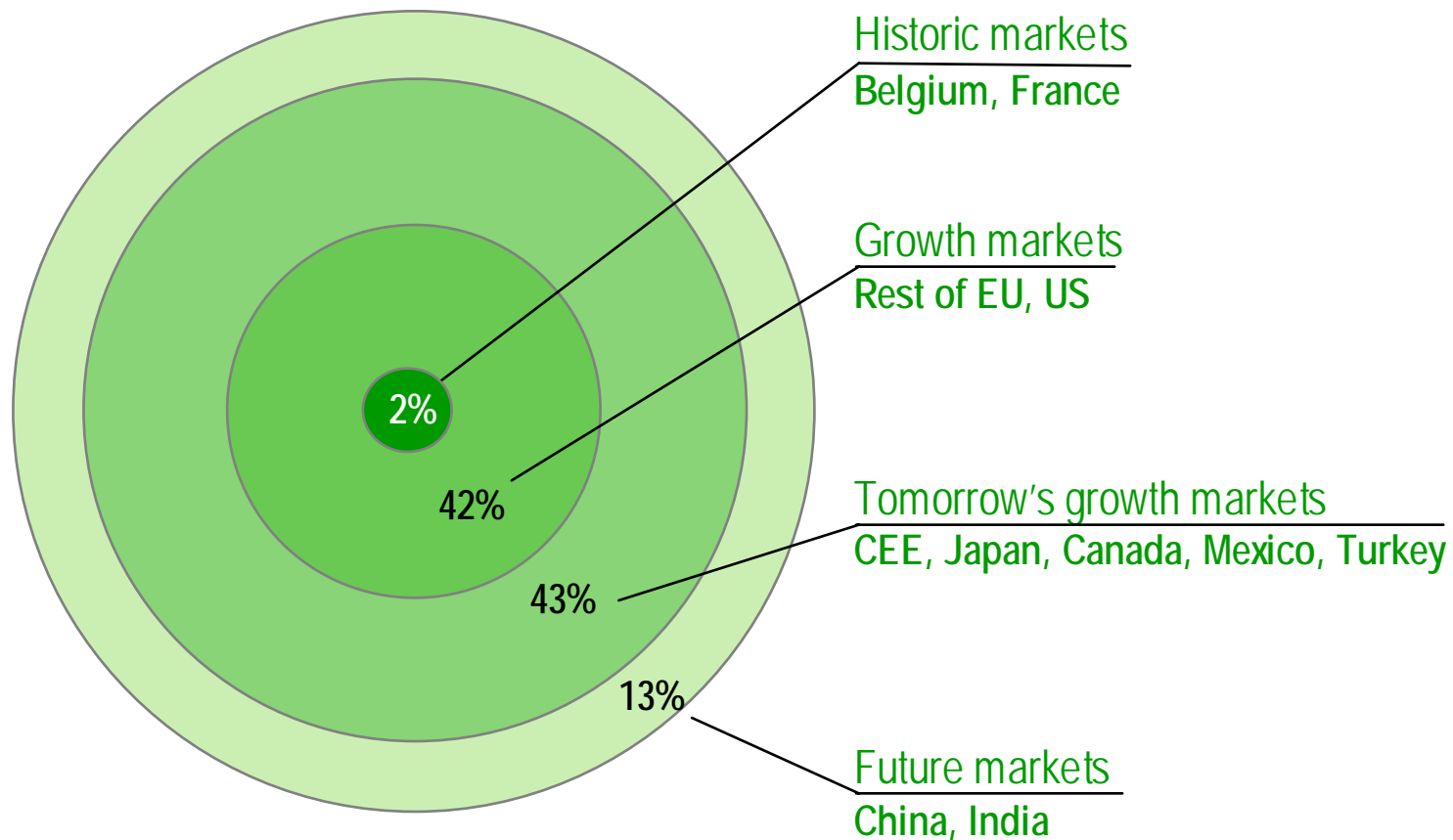


Total market 2005 = USD 5,000 Bn

Overall market real growth of 2-4%

Broaden Geographic Outreach with a Clear Strategic Focus and Timing

Public/Project Finance and Credit Enhancement

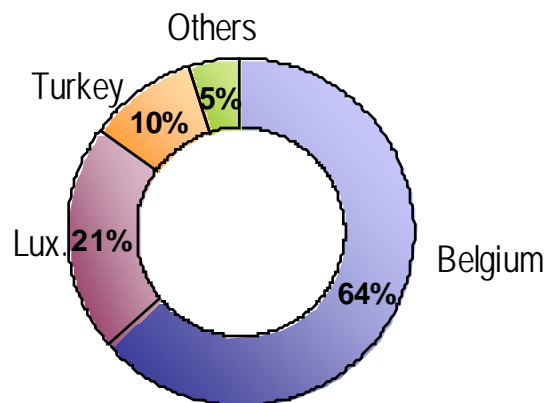


x% Part of world market local debt in 2015

Leading Player in BeLux and Now Well Positioned in Fast Growing Turkey

Personal Financial Services

Net income - 2007⁽¹⁾



(1) Group share – excluding non-operating items

Geographical presence

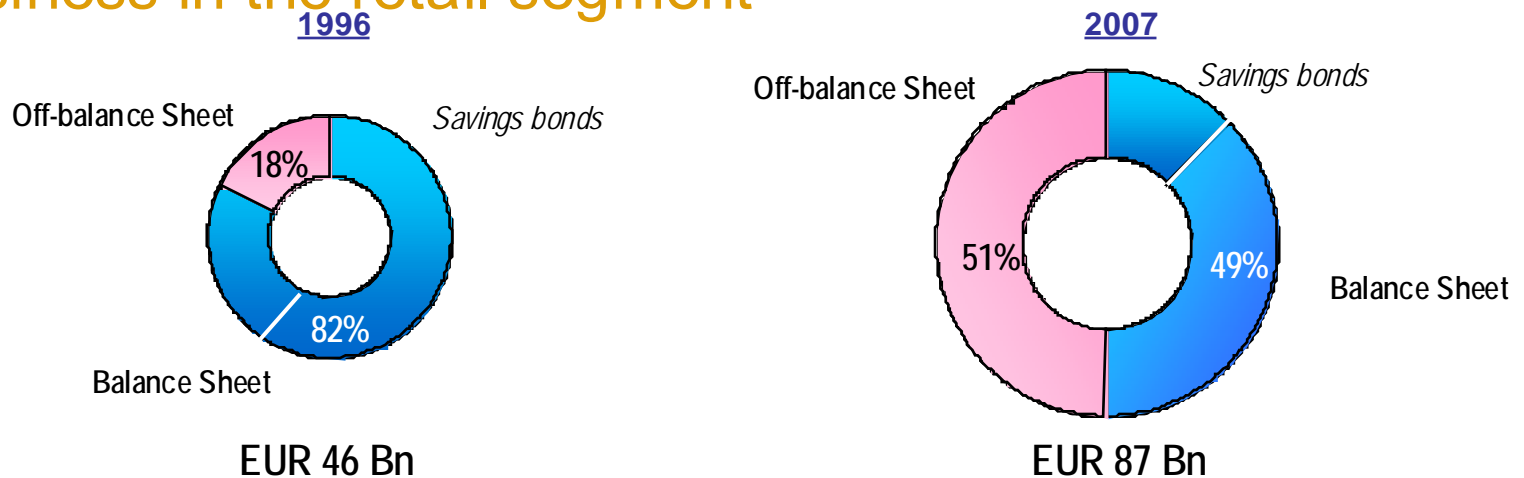


- /// Top 2-3 in Belgium & Top 3 in Luxembourg
- /// DenizBank is the 6th largest privately owned bank in Turkey

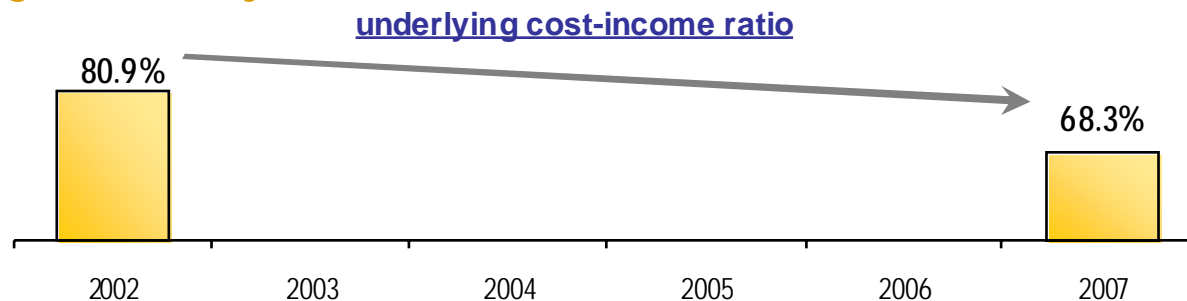
A Successful Track Record in Responding to Challenges

Personal Financial Services

- /// Spectacular product diversification and increase of fee business in the retail segment



- /// Improving efficiency at business line level



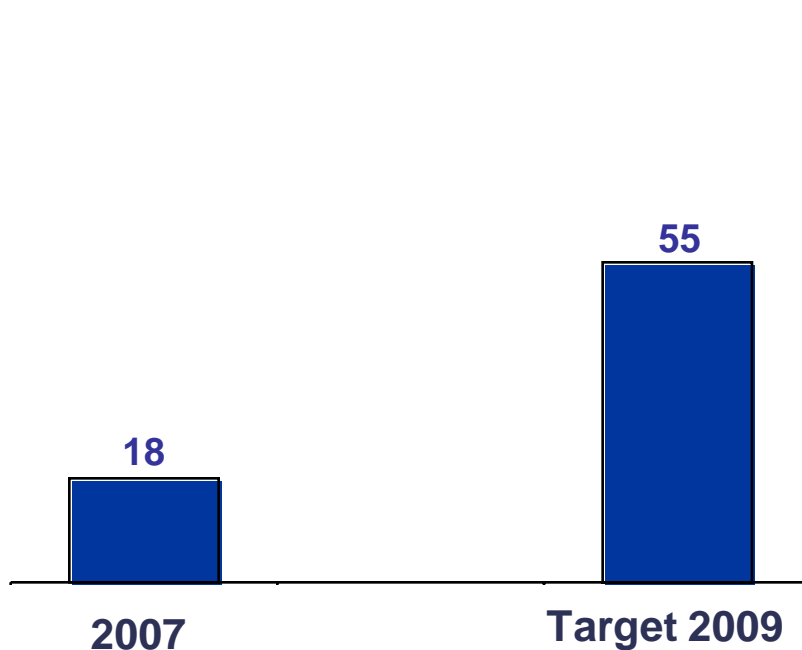
Synergies on Track

Profit Contribution from Turkey up 32%

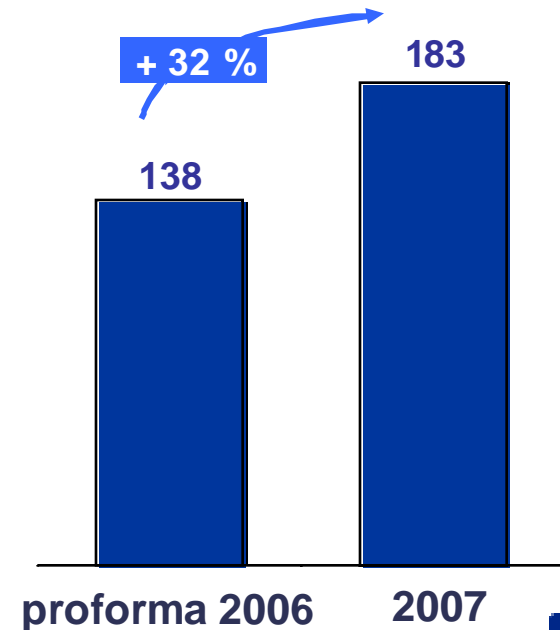
DenizBank

- Anticipated level of synergies was reached
- Some synergies will have an accelerating effect

Synergies, post tax (EUR M)



Net profit contribution from Turkey (EUR M)



3-Years Plan 2008-2010: Dexia Group Financial Targets

The targets can be specified as follows:

- Underlying cost-income ratio of 52% in 2010
- Return on Equity (Core ROE) of a minimum 16% on an overall level
- Average 10% annual growth in both EPS underlying and EPS reported
- Dividend per share increasing by at least 10% per year on average

Update On Current Financial Crisis – Wrap Up

Credit risks: no deterioration in group asset quality

- Dexia applies a conservative risk underwriting policy
- Dexia Group kept out of the ABS CDO market
- Group Exposure to all types of US subprime RMBS generally remains well protected with no material losses projected
- Monolines: even in a case of defaults from the monolines, no material impairment
- No liquidity commitments to off-balance sheet SIVs or conduits

Spread widening impacted both Reserves and P&L under IFRS accounting

- IFRS AFS reserves into negative territory. This has no impact on group solvency and cash flows
- Negative P&L impact of FSA insured CDS and certain trading portfolios. As we do not expect credit events to take place, most negative MtMs are to reverse
- 1Q08 likely marked by additional accounting impacts

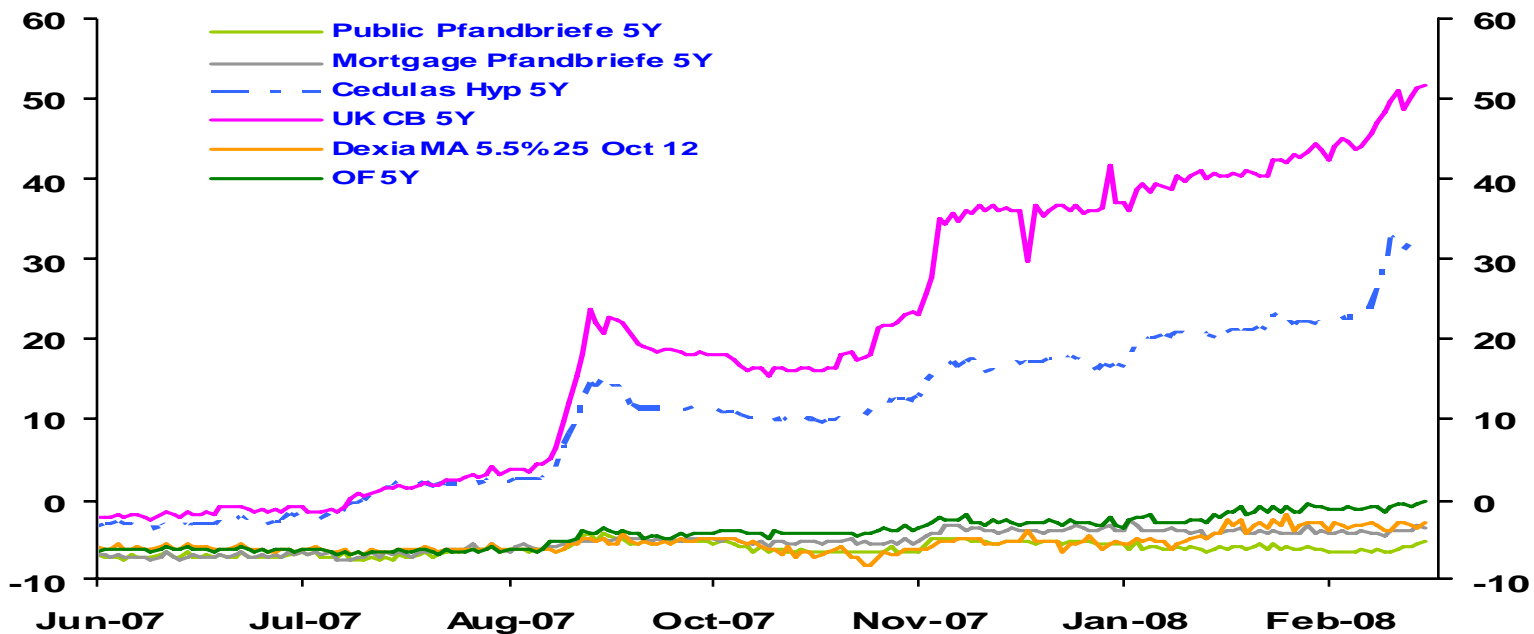
Cost of funding remains competitive

Funding Capabilities Are Strong

Funding

- Strong short-term liquidity positions
- Long-term funding: a very modest increase in the cost of funding

Swaps Covered Bonds 5 years (spreads over Euribor)



Source: Natixis